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JONCKHEERE subcontracting builds on a rich history

*In 1881 Henri Jonckheere founded a company near Roeselare that made horse carriages. With the introduction of the automobile in the beginning of the 20th century, he quickly stepped over to bodywork for cars. The company continued to evolve and today still reaps the fruits of its rich history. In 2014 JONCKHEERE subcontracting is a specialized supplier of sheet metal and welded structures. “However our most important asset is to follow up market trends and consequently adjust our services” said CEO **Paul JA Schodts**.*

JONCKHEERE subcontracting FACT SHEET

PRODUCTION SITES

Roeselare, Poperinge and Kosice (Slovakia)

EMPLOYEES

250

TURNOVER

25 to 30 million euro

www.jonckheeresub.com

JONCKHEERE
subcontracting

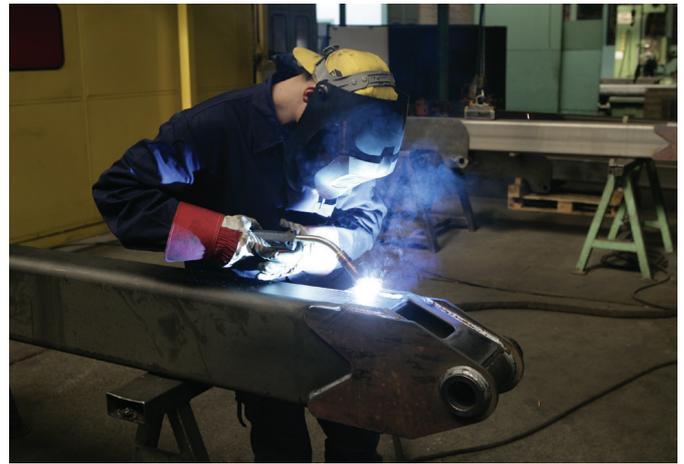
JONCKHEERE subcontracting serves a very diverse customer base in Belgium and neighboring countries. “Starting from plate and pipe we perform different operations,” explains Paul Schodts. “These include burning, cutting, bending, welding and painting. We add more and more the assembly of electrical and hydraulic components to these activities, for instance for crane assemblies. This results in complex welded and assembled constructions in steel, aluminum or stainless steel. “

CO-DEVELOPMENT WITH THE CUSTOMER

Over the generations JONCKHEERE subcontracting managed to build a very wide experience and know-how. Every employee of the company offers added value in the production process. “Thinking along with the customer starts from the design phase,” explains Paul Schodts. “Not only the expertise of our engineers, but also the craftsmanship of our welders and machine operators ensure that our customers enjoy the best possible design. For instance thanks to our in-house realized molds we keep dimensions easily under control, which allows huge cost savings.”



Our flexibility is primarily reflected in a proactive search for the most economical answer to the customer's demand."



STREAMLINED PROCESSES

The focus on optimized and efficient methods ensures that flexibility stays an important asset of the West Flemish company. Paul Schodts: "Our large capacity allows us to smoothly react to the varying customer demand. From our three production sites in Roeselare, Poperinge and Kosice (Slovakia) we can find quickly the best solution for both small and medium series. In addition, we cooperate with a tight network of suppliers, which enables us to absorb the peaks smoothly. Our flexibility is however best reflected in our proactive search towards the most economical answer on the customer's need."

PREVIEW

On the question about the future Paul Schodts initially replied cryptically: "The best evidence for the future lies in the past," he says.

"Stay awake and work harder"

"I mean the following: in 1881 carriages builder Henri Jonckheere did not know that his son would build coaches in the next century. We also need to be very aware that our market is constantly changing. We have to stay awake, anticipate trends and work always harder for our customers."



INNOVATION BY EXPERIENCE

JONCKHEERE subcontracting's greatest asset lies not in the machine park but among its employees, states Paul Schodts. "They are the true drivers behind our innovation" he says. "As customer requirements become more stringent, it is our people who come up with innovative solutions. We stimulate this with training on the shop floor: this transmission of experience and knowledge is crucial to achieve the best precision and quality within the shortest possible time."